

Canadian Consulate General



Consulat Général du Canada

550 South Hope Street
Ninth Floor
Los Angeles, CA 90071

April 10, 2019

Canada-Arizona Business Council

On behalf of the Government of Canada, it gives me great pleasure to recognize the Canada-Arizona Business Council for its dedication to promoting and increasing trade and investment on both sides of our border. The CABC continues to build upon a mutually beneficial relationship between the State of Arizona and Canada, promoting our shared values and increasing prosperity.

With more than 400 Canadian companies operating in Arizona and over 150 companies from Arizona having expanded into Canada, the bilateral relationship is flourishing. Canada is the largest source of foreign investment in Arizona with over 18,250 Arizonans being employed by Canadian firms and 146,000 jobs in Arizona depending on trade with Canada. That is one in every 20 jobs in the state. But not only does Canada create jobs in Arizona, it also buys from it. In 2018, Arizona exported \$2.1 billion in goods to Canada making it the state's 2nd largest export market.

One must not forget that this strong and productive relationship relies first and foremost on people. Approximately one million Canadian tourists visit Arizona every year spending \$814 million in the state. Many Canadian tourists end up making a home in Arizona. In fact, Canadians spend \$1.5 billion each year in real estate in Arizona and own more than 25,000 home across the state. This impressive number represents 94 percent of all foreign-owned real estate! In turn, such an important Canadian presence provides long-term and year-round economic contributions to the economy of beautiful Arizona!

Under the leadership of Glenn Williamson, the CABC has established itself as a key convener of Arizona's executives and government leaders to sustain and expand this shared prosperity. By extension, the CABC is also supporting the wider Canada-U.S. relationship which is the closest of any two countries in the world. One built on balanced trade and the shared values of our people.

I want to thank the Canada-Arizona Business Council and Mr. Williamson for being such an ally to the Consulate General while serving as a key partner to help growing further the thriving relationship Canada and Arizona and enjoying. We are certainly looking forward to continuing to work together.

Sincerely,

A handwritten signature in black ink that reads 'Zaib Shaikh' with a horizontal line underneath.

Zaib Shaikh
Consul General of Canada in Los Angeles